its commercial cars. The number of dealers has grown from 645 in 1918, to 813 on December 1, 1919, New York

ber 104,632, as compared with \$2,476 on December 1, 1918.

The important part which New York

city plays in the motor vehicle receipts

of Secretary of State Hugo's office is reevaled in the fact that the 24 per

cent increase the past year brings the total to \$2,408,889.75, a gain of \$470,-

445.25 over the same date a year ago.

The following figures will be of in

CROWDS ACCLAIM SHOW AS EASILY GREATEST YET

Eighty-four Kinds of Cars, Ranging in Price From \$715 to \$11,000, Are Exhibited in Grand Central Palace.

1919 PRODUCTION

BROKE RECORDS

Total of 1,891,929 Motor Ve-

hieles Made in U. S .- Value

Nearly \$2,000,000,000.

By ALFRED REEVES.

General Manager, National Automobile

Even with the small production dur-ing the first three months of 1919 fol-

PELL, they've done it again—

put over an automobile show

Motor Car Company, and Harry M.

Jewett, Paige Detroit Motor Car Company.

This committee cooperated with that throws into the shade the veteran manager of both shows, S. A. Miles.

The following are the makes of pas-

And this, the twentieth national show, which opened yesterday in two sections, such a mammoth, is truly a marvel in overy respect. The passenger cars which are on exhibition as the Falace: Holmes, Templar, Cleveland, Allen, American Beauty, Anderson, shown in Grand Central Palace are in beauldering variety and the counterclar cars, so numerous that they that to be displayed separately in the Plants Coase.

Commonwealth, Crow-Eikhart, Davis, Apperson. Auburn. Biddie, Briscos.
Bulck. Cadillise, Case, Chaimers, Chardler, Chevrolet, Cole. Columbia, Comet.
Commonwealth, Crow-Ekhart, Davia,
Detroit Electric, Davie Flyer, Dodge isplayed separately in the Eighth Coast wonderful fashion the mighty place that the commercial automobile has made for

the commercial automobile has made for listed in America's business life.

It was a dramatic reoment when the great entrance of the Grand Central Palace was thrown open yesterday afternoom to admit the public to the four floor display of the greatest national passenger automobile show in automobile history. Hundreds of men and women who before the war, gave little or merely passing attention to motor vehicles were there because during the war they became chummy, under the stress of war, with carbureters, tires, mufflers and gears and all the after parts of a motor gears and all the other parts of a mot

Production Is Good.

In the minds of the thousands who attend them each year the national auto-mobile shows set the fashion in autosobile chassis and body design. And investigating crowds were interested to learn that the unprecedented demand for cars since the armistice has forced the mapufacturers under whose sus-pices coordinated in the National Auto-mobile Chamber of Commerce, both shows are being given to concentrate on production rather than on new designs. However, even New York and her equally critical visitors who came to the mening period of the passenger car show were certainly not disappointed in the qualities and varieties that were out before them in the Grand

Scores and scores of cars are to be lowing the armistice, when the industry seen, divided into eighty-four individual was on practically a 100 per cent. war exhibits. By observation and conversathe show learned that at the present time, in the opinion of those who know, there is not a single manufacturer who not putting out the best car he can

From the standpoints of accuracy and workmanship and of manufacture the war had a wonderful effect through its requirements of officiency and intentive Makers, engineers and workmen pro-gressed further than would have been enible in several times as many years

of a great many unnecessary parts have resulted in reducing rattles and repairs. resulted in reducing rattles and repairs.

Better methods of attaching the body to the charges are in evidence, as are other little refinements that enable cars to go further over rough roads without developing squeaks and other unpleasant

Then, too, there are scores of accessories; tires, magnetos, uncannily hand appliances and tools; labor and time tasks per car; while the truck value was \$1.392.882.995, an average of \$1.807.594.580.

Paseenger car production in 1929 and time tasks per car; while the truck value was \$1.897.594.580.

Paseenger car production in 1929 about the most practical production in 1929 and 1929 fascinating, notably to people outside

life of all of our people very closely.

Cars were on exhibit to appeal to

fu price from \$715 to more than \$11,000. There was a touch of romance about those of both seven who came, because they were so intimately acquainted with automobiles in a very real way during the war. When a man or woman drives a certain machine day in and day out. either along the shell torn roads of a France at war or in one of the numerous services behind the lines or at ports of embarkation-ambulance, General's car or general utility and despatch carmotor propelled vehicles for some years, if he ever does. He or she wants to see what is being done to make driving more convenient or riding more of a pleasure during off duty hours.

At the entrance of the Palace the throngs of visitors were greeted by sentinal link bay trees and masses of floral creations and holiday greens. Within the building was at its loveliest. Panels in old English style bearing coats of arms and the names of the various cars made a harmonious back-ground for the shining beauty of chassis and bodies. Curtains especially de-signed and dyed cast an effect of sunshine in keeping with the brilliance of

Beginning to-morrow the passenger car and motor truck shows will be open daily from 10:30 A. M. to 10:30 P. M. through next Saturday, January 10.

The big passenger car show is under the direction of a committee comprising John N. Willys, Willys Overland Compan, chairman; H. G. Root, Westcott

Traffic Suggestions for Show Week Crush

HE following suggestions are made to motorists by C. H. Larson, president of the Oldsmobile company, with a view to re-lieving, so far as possible, the heavy strain that always exists on the city's traffic facilities during the busy show week crush:
"If you are driving slowly keep as

near to the curb as is practicable, so as to leave the centre of the street open for those moving more rapidly. "By the same token, be extremely careful in trying to pass another vehicle in the crowded avenues, espe-

vehicle in the crowded avenues, especially in attempting to 'edge by.'
"Always give north and south traffic the right of way. The motorist who is travelling in that direction will expect it from you if you are going east or west, and if you don't observe the rule and there's no traffic policeman at the corner there will be trouble. will be trouble

"Don't use Broadway and Fifth avenue any more than is absolutely necessary for business or shopping

"The level headed motorist will keep his oil at the proper level so that there will be no smoke from his exhaust to annoy the pedestrians and to violate the law

"Shine up your mirror so that you can watch the vehicular stream behind you, and he sure that the lining of your brakes is good, because you'l need them as never before on the

"Don't park in the side streets off
Fifth avenue longer than you have to.
"Don't make it necessary for the
traffic bluecoat to reprimand you for
carelessness, because you'll be holding up a score of drivers besides
yourdil.

"Above all. keep your temper, be
reasonable and be charitable to the
'other fellow.'"

440,043 Passenger Cars and 93,846 Trucks in New York State.

HERE has been a 21 per cent. In- | the latter part of January, running a THERE has been a 11 per cent in crease in motor vehicles in New Million dollars over last year, or in million dollars over last year, or in percentage terms, amounting to approximately 20 per cent.

Taking the New York city registration figures separate from those of the ficial position is at the head of the ficial position is at the head of the script of the percentage of 25,087, or service it is shown in its passenger. largest automobile bureau in the world. Commercial cars show a 25 per cent. 36 per cent., is shown in its passenger 36 per cent, is show twelve months has cars. The same twelve months has brought an increase of 24 per cent in brought an increase of 24 per cent in increase over last year, while of chauf-feurs there has been a 21 per cent in-crease in the State, the number of IIcease in the State, the number of the ceased drivers footing to 178,485. to 813 on December 1, 1912. New York These figures are up to December 1 city registered 171,525 motor vehicles for both 1918 and 1915. While in 1919, while its chanffeurs now number of the company of the company of the state of the company o there will be additional licensing of cars up to the latter part of January,

the figures given below can be regarded as of the year's total for the reason that the December and January regis-tration will be comparatively small. It is noticeable that the motorcycles in the State show a decrease of 518 over a year ago. This also holds true in New York city, where the decrease

amounts to 91.

In the State as a whole automobile In the State as a whole automobile terest to automobilists generally, giving the number of cara, dealers, 2,661, an increase of 419, or 18 per cent. The number of buses has also in-ber 1, 1918, and on a like date in 1919. creased a matter of 23 per cent. The with the increase of each, as well as total receipts to the Secretary of the percentage of increase, the figures State's office from its motor vehicle covering New York State as a whole

ed will reach aix mil	tion do	Hars by and New 1	fork city alone:	
THE RESERVE	N	EW TORK STATE		
	1915.	151%.	Increase.	Per cent.
mesenger	440,042	364.450	15,910	11.
minibus	21,168	17,460	4.945	23
ruega	53,546	94,074	F-272	26
railers	3/558	2,197	171	
ealers	2,661	2,261	429	35
Total cars	860.911	469,324	35,497	23
nauffeure	176,486	143,799	\$2,671	72
storcycles commence	27,785	28.00	518 (dec.)	2 (Gec.)
otal receipts	MAI. 612.20	\$1,995,664.75	\$974,716.50	29
		NEW YORK CITY.		
	1919.	1979.	Increase.	Par cent.
Assenger	122,972	97,485	15,6×7	36
muibus	8,612	6.86	2.1(8	27
rocks	21,479	31,076	2,461	24
railers	653	614	29	6
ealers	81.3	545	368	26
otal care	171,533	136.526	\$5,011	75
and purpose of the same	7.505	1.00	51 / (Sec.)	1 (Gen.):

resulted from its meritorious perform- tries, including Scaland, which bough

By observation and conversa-the exhibitors the visitors to learned that it the present of 1.521,929 motor vehicles exceeds all the opinion of those who know, it is such gigantic strike exhibitors the visitors to such gigantic strike during the other worthy of note that in Newark, N. J., would indicate that almost seven million in the opinion of those who know, of 1.521,929 motor vehicles exceeds all buses during the first half of 1919, the previous records, including 1917, when .858,000 cars and trucks were produced. The wholesale value brought the industry simost to the two billion dollar class.

It was only twenty years ago when automobiles were barred from Central Fark—yet within these two decades no year has gone by except the war year of 1518 which has not seen an increased demand for these time saving vehicles.	Tear. Number. Value. 1990 2,700 \$4,750,900
now such an important part of our American life, having advanced from the position of toys for the rich to a po- sition on a par with the telephone, tele- graph and the rallroads in their work of transporting men and merchandise. Passenger car production was slightly	1957 1,749,790 1,661,396,781 1968 896,386 801,667,705
less than in 1917, totalling 1,586,787, as against 1,746,000 for 1917. The truck production, however, increased substan-	1984

production, however, increased substan-itally, rising from 227,000 in 1918 to 1919 more than 205,000 in 1919.

498,311,585, an average of \$1,338 per Passenger car production in 1920 persons, with Alabama next—one for should be not far from 2,250,000 cars, every forty-three persons. Better roads with truck production 490,000 to 425,000. Just how many cars can be used in reducts was \$1,807,556,580, which when it will depend largely on materials, par-combined with the wholesale value of ticularly in connection with closed cars, the United States depends entirely on bodies, spare tires and accessories to for which the demand is increasing the improved reads and bettering the

Price Hange is Wide.

New York's cosmopolitan men and twenty fine brings the industry close to the show yesterday. To stay away would the show yesterday. To stay away would be second only to steel among the manuscrable opportunities of observing the progress schieved in the industry of the stay.

The rapid advance of the truck has last year to eighty-one different country.

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The rapid advance of the truck has last year to eighty-one different country.

ance in the war, in general commercial twenty-one cars and two trucks. There life, in connection with rural motor ex- is a normal replacement annually of press lines and in practically every other about 16 per cent of the cars and department of commerce. Buses are in- trucks in use

creasing in great number, it being Final figures from the various States Some highly interesting figures in connection with the industry dating from Greatest Increase in Farming Dis-

The biggest percentage of increase in the registration of cars during the past two years has been in the asricultural The leaders are Tennessee Alabama, Louisiana and Georgia, where the percentage of increase over 1918 has ranged from 29 per cent. down to 16 per New York has the greatest num her of cars registered, approximately \$70,000, or one for every eighteen people in the State. Ohio is second with abou

Nebruska and Iowa are pretty clos-Average wholesale price for 1918, \$1.550.

Total motor vehicle production in every six and one-half persons. Mississippi has the fewest cars reg-istered, less than one for every fifty



It is our sincere conviction that the fullest capacities of the Cadillac plant will continue to be taxed all of this year and indefinitely thereafter.

In the light of these facts, those who wish to own this car-the Cadillac-and no other, any time this year, will almost surely be courting disappointment if they delay placing their orders.

CADILLAC MOTOR CAR COMPANY

Complete line-new series Type 59 Cadillac-on exhibition at the Automobile Show and the Cadillac salesroom



MILES TELLS OF PREVIOUS SHOWS

Manager Relates Interesting Bits of Automobile Exposition History.

By S. A. MILES.

Manager New York Automobile Shou The year 1920 sees the Twentieth National Automobile Show celebrating the ing it.

idea of the motor car itself is thirteenth century a farsighted old gen-tleman risked ridicule with the prophecy that the day would come when a horse-less chariet would be invented which would run as fast as a horse. One of the first contragations that appeared in fulfilment of this rash prediction—some \$600 years too late, by the way, to give the peor prophet his satisfaction—was, regarded as enough of a freak to be as-hibited in 1806 with the rest of them by bited in 1806 with the rest of them by T. Barnum, who thus has the credit

People took care to sit in the galleries during demonstrations, and those who wanted to cross the track did so over a bridge. A sensation was created by the discovery that cars were able to climb a wooden hill which had been made on the roof of the Garden. To run down, of course, but really to climb up! That they did not go too fast we know from the fact that most of them were single

There were thirty-one exhibitors of implete motor cars at that first show and twenty of parts and accessories. ceems a far cry from those few dauntenger cars, seventy-five trucks and 254 coessories of this twentieth show, but the development has been consistent and

he Garden in the first week of November, 1901, there were fifty-one exhibit the track was omitted and demonstrations were given on the baseent floor and around the block occupied by the

Garden.
To control the development of the fast growing industry the National As-sociation of Automobile Manufacturers was organized and it was decided to hold the national exhibition at the beginning of the year instead of at the

whose suspices the first-show was held

whose suspices the first show was held the Garden company should each by represented. After that progress went on at express speed.

There was no show in 1992, but in January, 1993, the third show was held with 156 exhibitors represented. By 1905 the number of exhibitors had in-1905 the number of excitations had in-ercused to 250, and several applications had to be refused for fack of space. With the 1905 show the contract be-tween the N. A. A. M., the Madison Square Garden and the Automobile Club of America expired and the Association of Licensed Automobile Manufacturers abterior a learner of the Garden for seveobtained a lease of the Garden for sev-

twentieth anniversary of the automobile. With the expansion of the industry industry in America as an actual insented at the show. In the exposition held January 8-15, 1910, there were \$23, the idea of the motor car then underest of the ideal of the ideal of years older. Back in the ideal of the id Palace were obtained to afford space for the 545 exhibitors. During the first

As the war west on and wa P. T. Barnum, who thus has the credit more deeply invalved in it the automo-of putting on the first automobile "show." bile industry, like every other, devoted of putting on the first automobile show.

Madison Square Garden caw the first itself almost exclusively to production real automobile show in 1960 during the for war purposes. During the dark days, week of Nevember 3 to 10. Even then of 1918 it was decided by the National people were affaid to go too close to the Automobile Chamber of Commerce that curious contrivances. I recollect that a no show should be held in January, 1919. If at oval track was built in the arena at the Garden upon which makers might prove to the public that the things would basis to be immediately reconverted to peace time uses. The automobile dealers, however, planned to carry on un-

284 Accessories Are Displayed at Show

DARTS and accessories are occ pying more space than ever before at the New York Twen-tieth National Automobile Show. Supplementing the 83 makes of passenger cars and the 67 makes of motor trucks there will be about 25 accessories on exhibition at the Grand

Central Palace and the Eighth Coast Artillery Armory, Jerome avenue and Kingsbridge road at 19th street. At the New York Passenger Car Show 123 members of the Motor and Accessory Manufacturers' Ansociation have exhibits, and 34 have display at the Truck Show.

at the Truck Show.

In the range of automotive equipments shown, in the amount of space occupted, in the number of exhibits and in the keen interest displayed by the public and the industry the parts and accessories sections of the shows this year are surpassing all

New License Plates Will Be Pea Green

HEN New York's new li plates make their appear ance on February 1 they will be a light pea green with the numerals in black, presenting a most attractive appearance.

Although 1921 is still a year dis-tant, Secretary of State Francis M. Hugo has already decided the color Hugo has already decided the color combination which will prevail in plates that year. The early decision on his part became imperative owing to the fact that the State Prison Department will hereafter manufacture the automobile plates. Some preiminary work has already been done by the Prison Department. Machinery will be installed, and the work of turning out over half a million sets of plates by prison help will get of plates by prison help will get

New York's 1921 plates will be a dark blue with white numerals and one of the richest looking plates in the history of this State. Secretary Hugo soon will notify adjoining States of the color combination for a year hence in order that they may not choose a like combination for their plates.

broken the tradition of the automobile allow. With the cooperation of manufac-Madison Square Garden and Sixty-ninth

Well on the way to normal conditions with factories producing at the rate of 2,000,000 cars a year and demand far exceeding supply at that, the industry this year will celebrate its twentieth birthday in a big "double header" show. Passenger cars and trucks will be shown during the same week, January 3-10, respectively, in Grand Central Palace and Eighth Coast Defence Armory, Marking the opening of a new era of service to the automotive vehicle a series of con ferences on motor transportation has been incorporated with the motor truck division of the show.

THE MAGNETIC GEAR SHIFT.

"People are curious to know how th Premier gear shift is operated," says E. W. Hurd, sales manager of the remier Motor Corporation. "In a few words it is operated as

"Assuming you have started your motor and want to get away from a dead stand your first rabve is to push the little nickel lever on the quadrant to the figure "I" (indicating first speed). Throw out your clutch and when it re-engages your car will be in first speed You repeat precisely the same opera-tion for each, speed straight through cisely the same as in the old type of

NATIONAL HIGHWAYS ON ECONOMIC NEED

Would Save War's Cost in & Generation, Says R. D. Chapin.

By ROY D. CHAPEN, Chairman, Highways Committee, 80, tional Automobile Chamber of Commerce.

In a day when every expenditure should be rigidly scrutinized and every effort made to overcome the burdan which the world war has saddled upon us the need of a national highway matem stands out more clearly than ever Not one item in the domestic budget

of the United States gives evidence of such waste and inefficiency as that displayed in our highway transportation costs, which are a direct reflection of the damage wrought by poor soads. Because of this condition many cents

are added to the cost of the daily meal of every citizen in the land, thousands of tons of food still remain rotting on the farms and the burden of meeting our taxes is intensified.

Intelligent improvement and mainte nance of our highways at a comparaely insignificent cost would save pay off the nation's war debt within the lifetime of the present generation and save a handsome residue in the treasury susceptible of proof. We have \$,500,000 passenger cars in the United States to-

day. Assume that a national highway system of 30,000 miles should be our structed and maintained by the Govern ment. If each of these cars travelled but 1,200 miles a year on the national system a saving of 1½ cents a mile in gasolene and tire costs would easily be effected or a total of \$117,00,000 a year Government figures show that a saving of 17 cents a ton mile in commercial The Congressional investigation of 1913 deduced an annual highway traffic of ment would place the total to-day at 1,000,000,000 tona. On the assumption that but one-fifth of this travelled over the national system (and an improved

tion for each speed straight through road always draws much more) there your gears, including reverse. Each would be a ton mileage saving of \$113, shift consists of a twitch of the thumb 000,000. Since the average haul is ten and a click. The clutch action is pre-miles an hour the actual saving perton of merchandiss would be \$340,090.



What you will see in the Liberty

ALL of the distinguishing characteristics of the original are retained in the Liberty which will be displayed to you at the New York show.

The car is best described, perhaps, as a development and an unfolding of the basic beauty which is inherent in Liberty design.

You are given a freshened appreciation of the grace and symmetry of Liberty lines, and of the harmony which characterizes the car in its entirety.

In the same way and to the same degree, the Liberty has improved upon itself in details of comfort and convenience,

That the engineering practice and the performance qualities have been smoothed and refined, goes without saying. You will instantly recogalse that the well known difference in the way the Liberty rides and drives is more delightfully marked than ever.

E. S. Partridge & Co., Inc. 1826 Broadway, at 60th Street

Phone 7111 Columbus





BERTY SIX